

403(b) Solutions for **YOU**



Life Insurance Company of the Southwest®

Experience Life®

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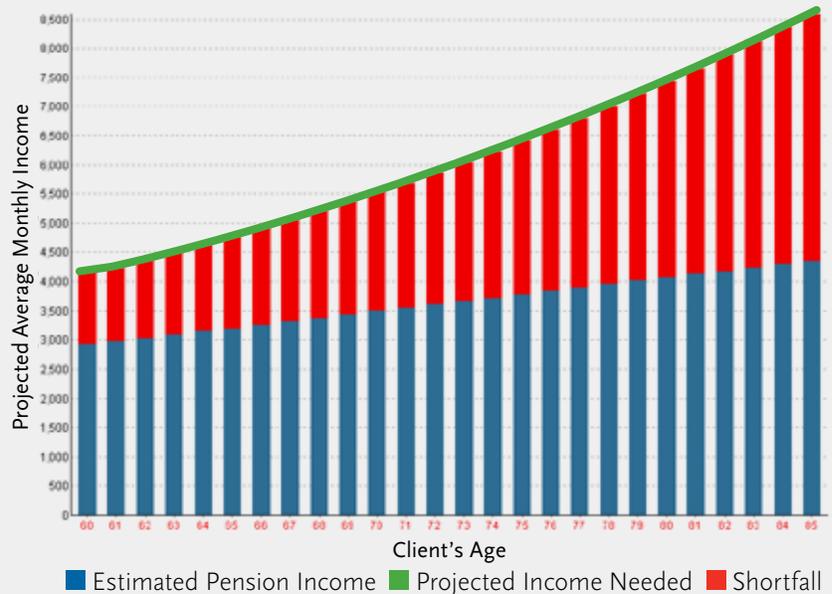
Your decisions **TODAY** affect how you live **TOMORROW**

State pension is not enough. For those who took the time to plan for their financial future, retirement will give them an opportunity to do what they have always wanted to do. For others it may mean working during their golden years, cutting back on their lifestyles and spending, or even relying on family members to help take care of them.

Beware of the **RETIREMENT INCOME GAP**

Gap Analysis Report — Prepared for Valued Policyowner

Retirement Years



For illustrative purposes only.

Will your retirement income cover your ever-increasing retirement expenses?

Many school educators and administrators will experience a significant percent drop in income when they retire, even though they may have been covered under a pension plan¹.

Save for a brighter financial **FUTURE!**

Now Is The Time To Plan & Save

You can take control of your retirement security by contributing directly to a 403(b) savings plan through payroll deductions.

A 403(b) plan permits you to accumulate money on a highly tax-favored basis, to supplement teacher retirement or another retirement plan.

Additionally, your 403(b) savings can follow you wherever you go. They can be transferred to other employer plans or into a traditional IRA.

Save With Someone You Trust

Choose an A-rated carrier with a long history of keeping its promises.

Annuities may be the smartest savings options available, especially when considering the guarantee of income, tax-deferral advantages and flexibility and control of retirement savings. We offer both traditional fixed and indexed annuities in the 403(b) market. Many of the products may vary by withdrawal charge periods, crediting methods and features.

Policyowners haven't lost a penny of their policy value due to downturns in the stock market.²

Keep Collecting A Check When You Retire

Our Guaranteed³ Lifetime Income Rider is considered one of the industry's best. By purchasing and attaching it to your Annuity Policy, you can receive guaranteed lifetime income, have access to your money if your needs change and leave any remaining accumulated value to your heirs.

The Longer You Defer Taxes...The Faster Your Money Grows

One of the greatest single advantages of participating in a tax-deferred plan is that all dividends, interest, capital gains and growth accumulate on a tax-deferred basis while the money remains in the account. Only when you begin receiving the money will you have to pay income tax on it.

	Post-tax	Pre-tax
Gross Income per Paycheck	\$4,500	\$4,500
Pre-tax contributions	\$0	\$133*
Standard tax deductions	\$672	\$639
Post-tax retirement contributions	\$100	\$0
Take-home pay	\$3,113	\$3,113

* This hypothetical example is for illustrative purposes only. This example is based on a teacher in the state of Texas claiming single and zero allowances and in the 25% tax bracket.

² Assuming no withdrawals.

³ Guarantees are dependent on the claims paying ability of the issuing Company.

We are the **RIGHT CHOICE** for **RETIREMENT INCOME**

Your representative can tailor a supplemental savings program that will take into consideration your current savings and your future retirement needs.

Have the peace of mind that you are saving in a financial product that is protected and backed by a company with more than 160 years of experience.

National Life Group offers excellent 403(b) annuities through our insurance company, Life Insurance Company of the Southwest. We have helped thousands of people working in the education field save money for their futures and for their retirement.

Be sure to talk with your financial professional to find out how you can get started today!

Frequently Asked Questions

How do I make contributions?

Contributions must be made through payroll. A salary reduction agreement is required and will inform your employer your decision to participate. You can change the amount of your contributions by completing a new salary reduction agreement.

May I contribute from a checking or savings account?

No. All 403(b) contributions must be made on a pre-tax basis through payroll.

How much can I contribute?

The IRS sets annual deferral limits on how much may be contributed. Special catch-up provisions apply for participants over age 50 and for longevity of service with the same employer. A retirement specialist will assist you in calculating the Maximum Allowed Contribution.

Are loans available to me?

If the 403(b) plan allows, loans are permitted to individuals. The plan sponsor must approve loans in advance. Loan limits apply and are aggregated with any other loans in 403(b) accounts within the plan.

When can I take money out?

You can take distributions from the 403(b) plan at age 59½, being fully disabled, or separation of service (10% IRS penalty may apply). Distributions due to financial hardship may be available. Please check with the Plan Administrator for eligible hardship distributions and be able to provide any supporting documentation of the hardship. All distributions must be approved by the plan administrator.

What is a Plan Administrator?

Most school districts engage a third-party administrator (TPA) to establish and manage their 403(b) plan document to ensure compliance with IRS rules and guidelines.

A school district's benefit office can provide you with information regarding their TPA.