



Environmental Graphics; Marymount University Reston Center

nvtc
NORTHERN VIRGINIA
TECHNOLOGY COUNCIL
www.nvtc.org

COX Business
www.coxbusiness.com

AHT & INSURANCE
www.ahins.com

KORN/FERRY INTERNATIONAL
www.Kornferry.com

noblis
For the best of reasons
www.noblis.org

Business Wire
A Forbster Hathaway Company
www.businesswire.com

ColorCraft
Great Impressions
www.colorcraft-va.com



CEA
Greater Eastern Area Association
www.cea.org

THE CARLYLE GROUP
www.carlyle.com

BDO

BDO Seidman, LLP
Accountants and Consultants
www.bdo.com

BUSINESS JOURNAL
www.bizjournals.com/washington

BB&T Capital Markets Windsor Group
www.bbandtcm.com

WELZ & WEISEL COMMUNICATIONS
www.w2comm.com

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THIRDS CORNER
www.ritzcarlton.com/en/properties/



Integrated Marketing and Brand: Tectopia Map; Northern Virginia Technology Council



Unitek
Solutions
Right
at the
SourceSM

Is every link in your procurement chain functioning properly?

Do you have ever received defective materials or non-conforming components?

Has a supplier missed a deadline, which then caused you to miss one?

Do shrinking travel budgets or staff reductions make it difficult for you to conduct on-site supplier management or collect information on supplier performance?

Can you keep your customers when product quality declines?

Can you afford to find out?

There's **NO** escaping it.

Your **products** are only as good as your **supplier**
Are both all that you and your **customers** expect

If you deal in any way with suppliers, your reputation depends on how well others do their jobs. Which is why you should call on us to do ours.

We're
Unitek
Solutions Right at the SourceSM

Supplier Management Solutions

Unitek provides a full range of supplier based quality, procurement, and technical services to help you find, procure, and prevent problems that stem from -- or lead to -- supplier and in-house defects, process malfunctions, or delivery errors.

Supplier Quality and Procurement Services

- Process Improvement, Audit, Surveys
- Program Management
- Quality Engineering and Program Plan Development
- Production Monitoring/Reporting
- Process Monitoring/Improvement
- Test Engineering and Reliability

Consulting and Technical Support Services

- ISO 9000, AS9100, QS 9000, D1-9000
- Assessment, Development, and Pre Certification Services
- Cost Analysis
- System Design
- Process Review and Analysis
- Project Management/Coordination
- Training

Data Collection, Analysis, and Reporting

- Supplier CAPABILITY
- Detailed Activity Reporting
- Inventory
- Customer Surveys
- Compliance Reporting
- Market Research

DCARSM
Data Collection, Analysis, and Reporting Services

Are you experiencing a lack of quality resources to process information?

Is your staff's work process with process information that could have been controlled more effectively?

PRASM
Process Review and Analysis Services

Would you like to know the one process that keeps "eating lunch"?

Do you or your

ContinuumSM
Procurement and Supplier Management Services

Would you like to know how far away from your ideal you are?

Supplier Management Services



Unitek supplier management and procurement reports can make your order, on-time and in compliance.

Unitek
Solutions
Right
at the
SourceSM

Corporate Brochure and Product Sheet and Mailer: Unitek

AMS REALTIME

Capabilities Overview

Advanced Management Solutions (AMS) provides innovative project management and resource management software together with implementation services that enables organizations to effectively plan and control their work, time and resources in real time.

The AMS REALTIME™ products are employed by many of the world's leading companies to ensure effective project delivery while optimizing use of labor, funds and other resources.

Since its introduction, AMS REALTIME has won numerous industry awards. The products are widely recognized for providing a powerful combination of functionality, flexibility, usability and extremely high performance. Designed for enterprise-wide implementation, the software can support hundreds or even thousands of users without sacrificing performance.

The AMS REALTIME products are 100% compliant and are cross-platform compatible with Microsoft® Windows 95®, NT and 3.x, LINUX, Macintosh® and UNIX, providing a consistent look-and-feel to all users and allowing seamless data interchange.

Reflecting the development direction of Oracle Technology, AMS REALTIME now provides a sophisticated object-oriented repository to provide a secure store of all project and resource data.

Royal Air Force selects AMS REALTIME for improved management of communications systems

AMS REALTIME project software together with planning services.

Establishment of national installation of communication radio for the Royal Air Force programs to of the Royal Air Force, support, deployment of wherever needed in

highlights the challenges of major systems installation management in that the effort size present a greater require specialist skills for

implementation of the system, "with the work sizes, complexities and improve our control of management independent projects resources across our whole

an extensive evaluation of all management software version and Primavera.

is unique in providing a project management and

AMS REALTIME chosen for new global project management process



Motorola has selected AMS REALTIME™ software to implement a new global project management system for its Semiconductor Products Sector (SPS). Motorola has placed an order for \$5-million covering AMS REALTIME project management and resource management software together with consulting and training services.

The new Motorola project management system is designed to provide a global scan of all of the design, projects and resources that are committed to individual and product development projects within SPS. This will provide superior management visibility and elimination of any duplication

"As we win in their markets, our customers need shorter, more predictable delivery of new products and technologies," said Mike Zill, Director of Information Gateway for Motorola SPS. "The new system will allow us to plan and allocate resources more efficiently for every project, helping our products to

Market sales. Motorola selected the AMS REALTIME software because it offered powerful functionality, a consolidated view of work programs, integrated electronic timesheets for automated resource tracking and work status information. AMS REALTIME platforms - including Windows, Macintosh, and Unix - which accommodates all the protocols in use within Motorola.

The program is expected to be phased in over a three-year period. Mike Zill noted, "The implementation of such a system will involve changes in culture and the integration of AMS consultants to ensure a successful, cost-effective implementation."

AMS REALTIME

The latest release of AMS REALTIME provides major new features to make the goal of a consistent approach to planning and controlling work across the enterprise a reality.

Addressing the whole solution

Advanced Management Solutions recognizes that the implementation of new systems to support project & resource management often involves significant organizational change.

Advanced Management Solutions provides consultancy, implementation, training and technical support services to its clients to ensure clients gain maximum benefit from their investment as quickly as possible and with minimum risk.

To find out more about Advanced Management Solutions and AMS REALTIME software, contact us at our US Headquarters below:



ment
Bld.
73
1
05
997.8829
alttime.com

Motorola background

Motorola's Semiconductor Products Sector has 50,000 employees world-wide, with major R&D laboratories in 20 countries and software and systems laboratories in seven countries.

As the world's #1 producer of embedded processors, Motorola's Semiconductor Products Sector offers multiple Digital/Analog solutions which enable its customers in the consumer, networking and computing, transportation, and business opportunities markets. To create new sales, we raised \$2 billion in 1997.

IC (integrated circuit) projects consist of several subjects run in different locations that need to communicate with each other. For example:

- IC design in Israel and Texas
 - IC test development in Texas
 - IC test in Malaysia
 - Software development in India
 - Manufacturing in Arizona and Malaysia
 - Product engineering in Texas
- Customers and sales offices around the world

In the global marketplace, Motorola also is one of the leading providers of wireless communications advanced electronic systems, components and services. Major equipment businesses include cellular telephones, two-way radio, paging and data communications, personal communications systems, mobile and space electronics and computers. Corporate sales in 1997 were US\$29.8 billion.

Advanced Management Solutions

1999 User Conference



Advanced Management Solutions
820 Hamilton Parkway
Suite 200

Herndon, Virginia 20170
Phone: 703-461-3888 Fax: 703-461-3889
Fax: 703-461-3762

It gives you the great pleasure to invite you to the 1999 AMS REACT™ User Conference which will be held in Miami, Florida, Arizona, Sunday May 3rd through Tuesday May 5th.

The conference agenda has been designed to be compact and focused with presentations from Advanced Management Solutions (AMS) on product strategy, technical solutions and for AMS experts, and insightful marketing information from our users. Being the foremost chemical feedstock manufacturer across three continents, being the largest chemical feedstock manufacturer in the world, we have increased the number of product varieties and added new products to this year's portfolio. With these changes, we believe that presentations to this year's conference will provide you valuable and beneficial information and that the event will be informative and successful.

The conference program includes highlights on:

- New 3.1 release of AMS REACT™
- AMS capabilities - new and the best
- Building partnerships with Microsoft Project
- New comprehensive capabilities - delivering cost and schedule integration with AMS REACT™ Projects and resolving the need for separate and specialized cost management tools

The program offers an intensive evening with a full-day program including a broad review of ongoing global and technological changes during the year, followed by product strategy sessions, product showcases and case presentations. Finally, a morning program a half-day of presentations including future product developments, and finally by 1:30 pm closing with a lunch featuring unique Florida home.

Advanced Management Solutions will host an evening of cocktails and a special on Sunday evening to enable you to meet other users of AMS REACT™ as well as the AMS executive team in an informal setting.

We have registered limited \$199 rates of \$79 per night with the Sheraton-Miami Hotel throughout the year. This extended stay is for the advantage of those users to enable the week and local attractions, which include world class golf courses, marine recreation and vibrant culture, vibrant night clubs, and beautiful outdoor scenery.

Request this invitation program please use the information area that you find very helpful.

1-800-461-3888

1-800-461-3889

1-800-461-3890

1-800-461-3891

1-800-461-3892

1-800-461-3893

1-800-461-3894

1-800-461-3895

1-800-461-3896

1-800-461-3897

Conference Goals

The goal of the program is to provide you with the latest information on AMS REACT™ and other products and services. The program is designed to provide you with the latest information on AMS REACT™ and other products and services. The program is designed to provide you with the latest information on AMS REACT™ and other products and services.

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Sunday, May 2
7:00am - 3:00pm

Monday, May 3
7:00am - 8:00am
8:00am - 9:00am
9:00am - 10:00am

Tuesday, May 4
7:00am - 10:00am
10:00am - 12:00pm

Wednesday, May 5
7:00am - 12:00pm
12:00pm - 2:00pm
2:00pm - 4:00pm
4:00pm - 5:00pm

Thursday, May 6
7:00am - 12:00pm
12:00pm - 2:00pm

Friday, May 7
7:00am - 12:00pm

Agenda

General Registration and Buffet
Welcome to the user conference and AMS REACT™ users and staff will meet you at the conference.

Registration

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Registration Information

The Sheraton Miami Hotel provides an excellent venue for the conference with extensive facilities, convenient parking, location near the location close to many major attractions.

Registration Information
Please contact the Sheraton Miami Hotel for registration information. The Sheraton Miami Hotel is located at 1200 Brickell Avenue, Miami, FL 33131, or by telephone at 305-375-1200.

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Meet the Investment Advisory Services (IAS) Program
of Raymond James

Managing International
Assets Wisely and Pro

ISS Financial
Network

School Management

International Schools Services (ISS) is a non-profit corporation whose mission is dedication to educational excellence for children attending international schools. Based in Princeton, New Jersey, USA, ISS is committed to being the leader in providing school management, administrator recruiting and teacher staffing, and facility planning and design services.

ISS is one of the world's premier experts in building, developing, and managing international schools. For nearly 50 years they have specialized in providing quality education. Whether your issues are immediate or strategic, they can be resolved by ISS. Multi-national corporations and international schools employ the consulting services of ISS's home office and worldwide network of experts for educational needs assessments, school audits, admissions counseling, curriculum planning, and school development.

ISS has managed more than 80 schools around the world. Dozens of the world's most successful and progressive multi-national corporations, including Amoco, Mobil, Placer Dome, and Ford Motor Company, have relied on ISS to manage their international schools.

Raymond James
Laid Management... Asset Management... Self Retirement Plans and Personal Financial Planning

Raymond James
Help

Raymond James Financial Network (RJFN) can help you manage your investments and help you grow your wealth and retirement plan with personal financial planning for your education and their families.

Raymond James Financial Network (RJFN) is a firm that has been named as a leader in financial planning for more than 30 years. RJFN is a leader in building, developing, and managing international schools. By the increasing need for financial services for international schools.

- **College Investment Plans** - RJFN's ability to assist responsible teachers and administrators to help a successful school. Providing a long-term plan that helps education progress for the children and build their lives can help bring an additional income to them.
- **ISS's recognition** in the international schools sector as the "gold" standard for its services in these schools. RJFN's services will assist in the most important issues in the school fund industry: ability and international financial services. ISS's reputation group continues to grow and the most successful system to achieve individual goals. RJFN's group continues to grow.
- **Investment** - Helping teachers and administrators to help their families grow their investments to meet their personal goals and objectives.
- **Continual** - Helping each program to be successful and to be successful.
- **International** - Helping for teachers to be successful.
- **Long-term** - Helping each program to be successful and to be successful.
- **Personal** - Helping each program to be successful and to be successful.
- **Long-term** - Helping each program to be successful and to be successful.
- **Personal** - Helping each program to be successful and to be successful.

Raymond James Financial Network (RJFN) is a firm that has been named as a leader in financial planning for more than 30 years. RJFN is a leader in building, developing, and managing international schools. By the increasing need for financial services for international schools.



International Schools Services
Financial Network

ISS Financial
Network

We're

One name... Raymond James Financial Network (RJFN) is a firm that has been named as a leader in financial planning for more than 30 years. RJFN is a leader in building, developing, and managing international schools. By the increasing need for financial services for international schools.

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Table with multiple columns and rows, likely a financial planning tool or data table. The text is small and difficult to read, but it appears to be a structured data table.

Marketing Brochure and Direct Mailer with BRC: ISS Financial Network

LOCATION LOUDOUN COMMERCE CENTER
www.clarkehook.com

LOUDOUN COMMERCE CENTER SITE PLAN
www.clarkehook.com



LOUDOUN COMMERCE CENTER
is situated on nearly 15 acres with frontage on
both Nokes Boulevard and Cascades Parkway. Upon
completion, it will contain three buildings with
approximate shell sizes as follows:

COMMERCE ONE
COMMERCE TWO
COMMERCE THREE

LOUDOUN
COMMERCE CENTER

LEASING:

Edward C. Zigo
Clarke-Hook Realty & Management
14506 Lee Road, Suite E
Chantilly, Virginia 20151-1635
main: (703) 378-8500
Nestlé: (703) 675-6782 id:48011
fax: (703) 378-6209
email: edzigo@clarkehook.com
www.clarkehook.com

LOUDOUN
COMMERCE CENTER



Bartimaeus Group

1481 Chain Bridge Road
Suite 100
McLean, VA 22101
ph: 703-442-5023
fx: 703-734-8381
adsp2@bartsite.com
www.bartsite.com



Bartimaeus Group

1481 Chain Bridge Road
Suite 100
McLean, VA 22101



Bartimaeus Group

Mark A. Reumann
Access Technology Specialist

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ph: 703-442-5023 • fx: 703-734-8381
adsp2@bartsite.com • www.bartsite.com



100 South Wacker Drive
Suite 2100
Chicago, Illinois 60606
877-885-1856
www.libertafamilyoffice.com



Moira Fahey-Ullrich
Managing Director
mfahey-ullrich@libertafamilyoffice.com

100 South Wacker Drive • Suite 2100 • Chicago, Illinois 60606
877-885-1856 • www.libertafamilyoffice.com

University Commerce



University Commerce Center located in University Center is one of Loudoun County, Virginia's premier business settings and is the heart of the George Washington University's Virginia Campus.

University Center is a most diverse community, bringing together the following varied uses:

- Academics
- Safety and Public Welfare Technology & Training
- Transportation Technology
- Biotechnology
- Research and Development
- Corporate Offices
- Residential
- Recreation
- Local Retail

Bordering the Potomac River to the North and located along Route 7 just West of Route 28, University Center offers an unique setting with a high degree of visibility and accessibility.

Residences

An integral part of University Commerce Center is our award-winning residential community, which boasts six well-maintained communities of total, 2,000 apartments, townhomes, and condominiums.



CLARKE-HOOK REAL ESTATE



Amenities

The Goddard School
Heritage Trail - Bike/Road/Hike Trail
Sports Fields

Immediate Vicinity

Leidos
Howard Hughes Medical Institute/
Jennifer Evans Research Center
Loudoun Conference Center and Complex
Loudoun Hospital Center
Arlburn Town Center
Duke Town Center
Cascades
Loudoun Tech Center
World Trade Center at Dulles



Building A, Floor 7
4472 George Washington Boulevard



At the entrance circle, all are welcomed by our signature sundial and fountain. The plaza features above ground gardens, benches and stonks tables offering a safe and attractive setting for outside dining in season, to take a break, or quick access for pedestrians.

...er exterior balcony
...ur stairwells
...and utilities
...and our ADA



**University
Commerce
Center**
at University Center

Leasing: Clarke-Hook Corporation
Leasing Director: Ingrid Collins, ingrid@clh.com

11000 Lee Road, Suite B • Clarks Summit, VA 20111-0013 • phone: (703) 378-8360 • office: (571) 324-0770
Created and Developed by: Clarke-Hook Corporation • www.clarkehook.com



City of Management
19931 916 9400 (202) 214-1227

Building a
Digital Community:
A Leadership Guidebook
Executive Summary



A Product of the Governor's e-Communities Task Force

Task Force Recommendations

The Task Force considered the expansion of e-communities to reach international communities to reach a network of community portals. Specifically, the Task Force looked for ways to develop and integrate services to the state to the federal level where possible.

The Task Force recommends the following:

1. Establish through the federal Infrastructure Fund (EIF) and related services. The fund concentrate on communities least able to provide resources to gain the natural economy of the state.
2. Create a Governor's Advisory Committee to coordinate e-communities that should last 3 years, be led by the Governor, and include representatives from Education, and Technology, and the Secretary of State. The committee should focus on business in equal portions. See below:
 - a. Advise the Governor on issues related to the state's e-environment
 - b. Recommend allocation of Infrastructure Fund (EIF) to e-communities
 - c. Hold topical conferences to coordinate e-communities in the state
 - d. Establish guidelines for e-communities
 - e. Provide updates to the Governor
 - f. Conduct a statewide survey reflecting different sizes of communities



Building a
Digital Community:
A Leadership Guidebook

Executive Summary

On Aug. 31, 2000, Governor James S. Gilmore III and Secretary of Technology Donald W. Upson asked the newly established Governor's e-Communities Task Force to develop a template, or guide, for communities wishing to leverage the power of the Internet to improve their competitiveness and enrich the lives of their citizens. The Governor, the Secretary and the Task Force understand that many communities' economic vitality depends on their ability to connect seamlessly both to their communities and to the rest of the world. According to their vision, Virginia communities will create a network of individual community portals that reflect local priorities and maintain common elements, and that connect each community to the state, the nation and the world.

Communities exist in a sea of governments competing across the globe to provide citizens services for economic purposes.

Citizens and businesses will be drawn to those communities that can provide convenient, relevant goods and harness the power of today's technology.

In this technology-driven global economy, what communities do on a local level has regional, national and global implications.

These portals will provide a spectrum of government, business, education and community services that together create a connected, seamless digital community statewide for people to access the services they use most. The uniqueness of this project has already captured attention worldwide. The Task Force regularly receives inquiries from as far away as Egypt, Scotland and New Zealand. When Virginia's communities fully embrace the vision and move toward the creation of new e-community portals or the integration of existing portals with a statewide effort, the power and potential of the e-community concept will emerge.

The Task Force, composed of leaders from local government, business and education, responded to the Governor's original request by developing a set of six Guiding Principles for communities to embrace, followed by a more practical handbook - the Leadership Guidebook.

The Guiding Principles present a strategy for all Virginia communities to use Internet and communications technologies to improve the quality of life for their citizens and the economic vitality of their communities and regions. The Task Force's follow-on product, the Leadership Guidebook, informs community leaders about:

- how to launch or expand a community- or government-led portal according to the Guiding Principles, and some considerations for each type of effort

Guiding Principles for e-Communities



Building Virginia's Digital Communities

A Product of the Governor's e-Communities Task Force

The overriding priority of the e-communities initiative is the development of a strategy that enables all Virginia communities to use Internet and communications technologies to improve both the quality of life for their citizens and the economic vitality of their communities and regions.

The initiative has two main products. The first is a set of principles that broadly define an e-community. These principles will be consistent with the recently defined e-Community. These principles were developed by the President's Framework for Global Electronic Commerce, which Virginia used as a foundation when it created its comprehensive Internet Policy Act. Local elected authorities will have the opportunity to affirmatively ratify the Guiding Principles document and then use it to mobilize local interest and support for this important statewide effort.

The second product will be a toolset of best practices and examples to help communities in the actual development and maintenance of their portals. These examples and lessons learned may also help the task force make recommendations to the Governor that encourage and ensure a successful statewide implementation.

1. Individuals Want to Participate in the Prosperity and Growth of the Information Economy

Individuals and local government leaders increasingly believe that technology is critically linked to quality of life and community economic development. Using technology to build a broadly accessible online community presence reaps positive results in several ways.

- It encourages people to get involved and both seek information and transact business online.
- It spurs technical learning, encourages technology infrastructure investment and focuses efforts on increased access.
- It increases the attractiveness of communities for technology business investment and growth.

2. Local Government Should Lead:

Information technology and the Internet drive power, choice and control to the individual and consequently, from Federal to State and to Local government. Local government can use that power to convene business, education, government, and community leaders – the stakeholders – and work with them to decide how best to build the community portal.

- Local government provides focus, structure and leadership to the effort.
- Local elected governmental bodies should move quickly to create an online community presence, a task that can be carried out by private, public or non-profit entities of the community's choosing.
- Professional local government organizations need to be active participants and facilitators in the effort to define and build an e-communities environment.

3. The Electronic Community Provides a Spectrum of Government, Education and Business Services and Content.

The Internet has progressed well beyond informational web pages and people expect easier and faster access and full-time availability. Communities need a portal strategy to port applications and content that drive the greatest use and benefit to individuals.

- Content and applications should address citizens' needs.
- Content and transaction services must be secure.
- Portal development leaders need to plan for an expanding user pool with expanding bandwidth requirements while maintaining accessibility for all.

4. The Electronic Community Should Be Accessible to All:

Unlike networks of previous centuries, those of canals, railroads and highways, the 21st century Internet network has the potential to be everywhere and to empower everyone.

- An e-community strategy requires a commitment to provide access to all – disadvantaged and minorities, senior citizens and the disabled.
- Access to the e-community requires consultation with stakeholders to define their preferred delivery channels for information and service, such as the PC, TV, kiosks or handheld devices, and the best technologies to enable people with special needs.
- Network infrastructures must be flexible enough to meet minimum accessibility requirements.

5. An Electronic Community Must Recognize Community Identity, Culture and Values:

State, Federal and local governments, as well as businesses and national non-profit organizations must recognize this basic concept.

- A successful electronic community reflects distinct community values, preferences and culture.
- It also provides access and connectivity to multiple levels of government, educational institutions, and businesses.
- It links to other communities across the state, the nation and the world.

6. Virginia Communities Should Work in Concert to Develop Flexible, Simple Standards That Will Aid in the Completion of a Commonwealth-Wide e-Communities Environment:

Working with the Governor's Task Force on e-Communities and the Secretary of Technology, Virginia communities can set the standard for creating a comprehensive statewide e-communities model.

- The Virginia community portal initiative is about individual communities, Commonwealth of Virginia communities collectively, and communities globally.
- Its goal is to empower both the individual and the community with the magnificent force of the Internet.



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