

KEITH E. WASHINGTON

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PROGRESSIVE BUSINESS AVIATION ADVISOR

Identify Opportunities | Deliver Sustainable Solutions | Improve Business Results

Collaborative problem solver and professional pilot who challenges the status quo of systems, processes, and procedures to increase efficiency, enhance productivity, and reduce costs.

Skilled in uncovering the root cause of issues and formulating clear actionable solutions. Big picture thinker who focuses on fundamentals to meet commitments with integrity.

Expertise in:

- **Strategic Planning**
- **Budget & Financial Management**
- **Team Leadership & Coaching**
- **Process Development & Improvement**
- **Project Management**
- **IS-BAO Implementation**
- **Data Analysis & Visualization**
- **Microsoft Word, Excel, OneNote, PowerPoint & Outlook**

PROFESSIONAL EXPERIENCE

KEW AVIATION SERVICES, Springfield, OR

2017 – Present

Owner/President

Helping business aviation professionals achieve a little more today than yesterday and a little more tomorrow than today through professional assistance, information sharing and skills development. Provide international and domestic contract pilot services in the Gulfstream GV/G550/G450 series aircraft.

NIKE INC., Hillsboro, OR

2005 – 2017

Senior Director of Aviation / Chief Pilot

2013 – 2017

Oversaw global flight department with 15 staff and \$10.8M budget. Established and led a cross-functional team to oversee strategy development, acquisition, disposition, and on-going management of the company's aviation assets. Promoted to Chief Pilot with expanded responsibilities to include Senior Director of Aviation role, January 2013. Promoted to Senior Director of Aviation, December 2013.

- Achieved \$2M in reduced expenses by developing a comprehensive, Excel-based, budget and financial model to accurately track, manage, and forecast operating and capital expenditures.
- Designed dashboard to visualize operational data contained in Professional Flight Management (flight planning software), resulting in informed, operationally relevant, decision making.
- Guided organizational processes towards future opportunities and growth by creating an operating model.
- Integrated and aligned departmental direction, goals, and strategies with broader organization by designing a framework, facilitating a strategic reset of the department.
- Restructured and revised Safety Management System to comply with International Standard for Business Aircraft Operations (IS-BAO) Stage 3 requirements, setting the groundwork for future Stage 2 and 3 audit goals.
- Updated content and revised structure of department job profiles, complying with Human Resources requirements and industry best practices for a global flight department.
- Hired replacement Chief Pilot in 2014, transferring those responsibilities.

Captain

2005 – 2017

Piloted domestic and international flights with senior executives, organizational teams, and A-level athletes as passengers. Led all aspects of IS-BAO development, implementation, and auditing.

- Achieved 11+ years of safe incident- and accident-free flights in Part 91 business aviation operations, including time flown as Director and Chief Pilot.

NIKE INC. (Continued)

- Generated average annual fuel cost savings of 17 – 25% by developing and implementing a comprehensive fuel use reduction and cost control program.
- Designed Nike Flight team structure with functional team leader roles and responsibilities, resulting in cross-functional interaction and improved subject matter expertise.
- Conducted one-on-one operations and procedures training for new-hire pilots as Coach Captain and Mentor resulting in well-organized transition to line flying for new-hire pilots.
- Guided flight department through 3 successful IS-BAO audits as IS-BAO Team Leader by employing project management principles.
- Developed department's 1st Safety Management System, adapting IS-BAO template to meet requirements of Nike Flight.
- Wrote Operational Control, Operating Requirements, and Standard Operating Procedures chapters of Flight Operations Manual resulting in reduced operational risk and improved standardization.
- Created "Flying Start" all-inclusive training program for new hire pilots, company's 1st, streamlining the onboarding process.

ADDITIONAL PROFESSIONAL EXPERIENCE

UNITED AIRLINES, San Francisco, CA

Pilot

PILOT QUALIFICATIONS AND RATINGS

- License: Airline Transport Pilot
- Type Ratings: GV/G550 | Falcon 2000 | B-737 | B-757/767 | A-319/320
- Pilot Flight Hours
 - Pilot-in-Command: 10,417
 - Turbojet: 14,019
 - Multi-Engine: 14,463
 - Total Hours: 17,000

EDUCATION & PROFESSIONAL DEVELOPMENT

- Coursework, Bachelor of Science, Economics, University of Oregon, Eugene, OR
- Managing the Corporate Aviation Function, Darden Executive Education
- Developing Safety Programs within a Flight Department
- Determining Staffing Level Needs
- Flight Department Standard Operating Procedures
- Transition Management Fundamentals
- Leading Through Organizational Change

PROFESSIONAL ACHIEVEMENTS

- Board of Directors, Oregon Department of Aviation, 2015 – Present
- Standards Board, International Standard for Business Aircraft Operations, 2012 – Present