



DR. JASON H. JACKSON

Professional Biographical Overview

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OFFICIAL MEMBER

Forbes

Finance
Council

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“Many organizations, agencies and communities are in need of support which has simply fallen outside of their reach. Issues such as municipal, state and federal budget shortfalls coupled with financially strained small to medium sized businesses have created systemic crises in global communities. The combined objective must center upon understanding the nature behind complex issues and provide solutions which will sustain through all social and economic cycles. All solutions begin with the human component, which is why I have dedicated my life as a leader investing in leaders who invest in others.”

- J. Jackson, Chairman
Jackson Global Initiative

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Section: I

About Dr. Jason H. Jackson:

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South Florida
**BUSINESS
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JACKSON GLOBAL INITIATIVE

Personal Biographical Overview

Biographical Snapshot Forbes Finance Council Member, investment banker, Christian leader, and progressive instructor, Dr. Jason Jackson is a sought after innovative theorist, and transformational guide. Regularly covered by over 150 news outlets, such as CNBC, TBN, Boston Globe and other leading media authorities, Dr. Jackson has earned a distinguished reputation as an agent of restoration to the nations. Dr. Jackson couples leadership prowess with his wealth of spiritual understanding to deliver transforming teachings that restore and inspire. Compassionate, humorous, and revelatory, Dr. Jackson kindles minds with Christian-based principles of freedom and personal ability. Dr. Jackson is a devoted husband to his wife, Natalie, and father to his children: Nalani, Jessica, and Joshua.



Through his leadership mobilization organization, Jackson Global Initiative, Dr. Jackson serves as an advisor to government, community and spiritual leaders as well as a diverse group of entrepreneurs. He takes pride in drawing upon his unique skill set to advance the lives of those within his center of influence by bridging the gap between social, economic, and cultural classes. In addition to his business initiatives, Dr. Jackson has established a broad array of impactful community–centric philanthropic efforts. He is currently serves on the board of over 30 diverse companies including:

- The Progressive Orthopaedic Company (portfolio company)
- IBS Investment Bank (portfolio company)
- Our Children’s Our Future
- Premier Healthcare, LLC (portfolio company)
- Modal Manufacturing, LLC (portfolio company)
- Bridge of Hope Housing Center, LLC (portfolio company)
- Broward Transformation Center
- Tree of Life Food Bank
- Proven Natural Products, LLC (portfolio company)
- Camden University & Graduate School of Theology

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South Florida
BUSINESS
JOURNAL

JACKSON GLOBAL INITIATIVE

Personal Biographical Overview

Professional Experience Dr. Jackson is a Forbes acclaimed Investment Banker with experiences spanning almost two decades and a proven ability to capitalize on both emerging and existing markets. Additionally, with peak AUM reaching nearly \$4BillionsUSD, Mr. Jackson has been noted among Florida's most successful investment managers. Mr. Jackson has been frequently quoted by over 250 major news sources such as Reuters, CBS Money Watch and The Business Journals among others. As the Founder and Managing Director of IBS Investment Bank and the Chairman of its Investment Committee, Dr. Jackson is responsible for execution and oversight of the firm's investment portfolio and advisory positions. He also acts as the Managing Director of Pillar Capital, a division of IBS Investment Bank focusing on assessing, originating and structuring potential investment opportunities for the investment bank.

Military Experience Prior to returning to the private sector, Mr. Jackson functioned as a professional in the United States Navy, Naval Aviation division based in Lemoore, California and was responsible for over \$300 million dollars of government assets and staff. In October 2001, Mr. Jackson served aboard the USS CARL VINSON (CVN 70) with his squadron VFA-22 which was the first aircraft carrier on station to perform strikes against Taliban and Al Qaeda forces in Afghanistan in support of Operation Enduring Freedom. During Operation Enduring Freedom VFA-22 not only employed record amounts of ordnance, but also was one of the first Navy squadrons to integrate the Joint Direct Attack Munition (JDAM) into close air support missions. His squadron flew over 500 sorties and delivered over 300 tons of ordnance in the opening days of the Global War on Terror. In January 2003, VFA-22 joined Carrier Air Wing Nine and completed an eight-month deployment aboard CVN70. During his two West Pacific tours he earned awards such as the National Defense Award, Navy Unit Commendation, Letters of Commendation (2), Battle Excellence Award, Afghan Campaign Medal, Meritorious Unit Commendation and the Honor of being designated as a Naval Aviation Warfare Specialist from his peers. Mr. Jackson is highly respected and recognized for his efforts in aviation management, repair and deployment.

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INTERNATIONAL BUSINESS TIMES

South Florida
BUSINESS
JOURNAL

JACKSON GLOBAL INITIATIVE

Personal Biographical Overview

Performing Arts Experience Mr. Jackson began pursuing his passion for music in the mid 1980's, playing the lead guitar and learning music theory with the nationally renowned music school A.S.M. Throughout his 7 year run with A.S.M, Mr. Jackson performed in live musicals such as Grease and Little Shop of Horrors and won first place in over 25 musical competitions. He was later accepted to Parkway Middle School of the Performing Arts, where he continued his music theory curriculum while playing in the orchestra, and jazz and concert bands. By this time, Mr. Jackson had picked up a few more instruments, including the piano, snare drum, bass guitar, and bass cello, which was his main focus as an orchestra member. Mr. Jackson was accepted into Dillard High school of the Performing Arts where he continued his works in the orchestra, music theory, and jazz concert bands. Mr. Jackson has continued in his passion for over 30 years and enjoys connecting with others through the sound of music.

Academic Experience After completing his military tour Mr. Jackson received his Bachelor's of Science in Business Administration from University of Phoenix, Arizona and continued with the UOP School Of Business for his Master's in Business Administration. In January of 2016 he received his Doctorate in Business Administration from CC&U. During his schooling, Mr. Jackson continued his career and training with HSBC Bank, Wachovia Securities, Wells Fargo Bank and BankAtlantic. Mr. Jackson has functioned as registered representative with FINRA (Financial Industry Regulatory Authority) as a Uniformed Securities States Law, Investment Company Products and Limited Variable Contracts professional and has been registered with the State of Florida holding Life Insurance, Health Insurance and Variable Annuities Licenses.

Literary Works Dr. Jackson is the author a multitude of books manuals and guides which combine Philosophy, Science, History, Christian doctrine and intuitive insight to provide answers and solution to some of the most daunting questions of our time. Dr. Jackson's best known series, The Blueprint for Revealing Jesus became available on Amazon during the Summer of 2016. Mr. Jackson has also written and taught acclaimed series such as The Art of Vertical Integration in Business, Mentors Creating Mentors, The Blueprint for Entrepreneurship, Discovering Your Spiritual Location, Unity in Disasters, Establishing Economic Foundations, The Art of Vertical Integration and the Blueprint for Hearing GOD. In addition to authoring books, Mr. Jackson has utilized his background to author executive-level initiatives for Fortune 100 companies, blogs, articles and policies for a diversified group of professionals.

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BUSINESS
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Section: 2

Investment Management Companies

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JACKSON GLOBAL INITIATIVE

Investment Management Holdings Overview

Institutional Banking Services, N.A. CORP (IBS, NA) founded by J.H. Jackson, IBS, N.A. is a privately held institutional banking firm dedicated to providing corporate and real estate finance, investment management, advisory, treasury management and human capital solutions to its institutional clients. IBS, N.A. also serves as a corporate holdings company that manages the group's interest over its 14 subsidiaries and affiliates. IBS, N.A.'s affiliate/subsidiary business model allows the group to comply with affiliated business agreement laws while providing a tangible value to its clients. IBS, N.A. has been vetted by some of the largest companies and agencies in the country and currently operates in some of the most regulated industries. In addition to numerous internal divisions the company strategically deploys 5 ancillary sectors:

- **Capital Banking Solutions:** the IBS, N.A. Affiliate Company focused on providing state of the art commercial loan monitoring and reporting services to financial institutions and medium sized businesses.
- **IBS Real Estate Investment Co. LLC (IBS REICO):** the IBS, N.A. subsidiary and Florida-based commercial real estate owner-operator which serves as the manager for all IBS, N.A. real estate holdings. Backed-by the capital of closely-held company IBS Investment Bank focuses on acquisition of core, value-add and opportunistic commercial real estate assets.
- **IBS Capital Management, LP:** the leading corporate and real estate investment management company specializing in the acquisition and management of commercial real estate equity and debt. The company is the manager of the IBS SBIR Fund IV, IBS Growth Opportunities Funds, (II, III and IV) and the IBS Development Ventures Fund, LP.
- **IBS Investment Bank:** the IBS, N.A. subsidiary and private investment management firm (based in Fort Lauderdale, FL) which specializes in direct investments in small to middle market businesses and real estate companies with annual revenue of \$5 million to \$300 million
- **Pillar Capital Advisors, LLC:** the structured finance division of IBS Investment Bank which provides bank financing, restructuring, financial and business modeling, cash flow management, creditor negotiation, and mergers and acquisitions advisory services.

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South Florida
BUSINESS
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Making National News

IBS Investment Bank offers institutional investors a distinctive array of qualified investment opportunities through its origination arm Institutional Banking Services, N.A. CORP (IBS, N.A.). IBS, N.A.'s prowess has led it to be covered by over 250 new outlets on a monthly basis. Below are select national coverages which outlays IBS, N.A.'s capabilities. To view National Press or Recent Transaction visit the links at the bottom of this page.

[IBS Investment Bank Recommits \\$105MM For Florida CRE Realtors & By-Owner Sellers \(2018\)](#)

[IBS Investment Bank Begins Second Round Financing For Atlanta ACO Premier Healthcare Network \(2017\)](#)

[IBS Investment Bank Acquires Interest in The Progressive Orthopaedic Company \(2017\)](#)

[IBS Investment Bank Inks \\$100MM Agreement With NC Multifamily Operator MACC \(2017\)](#)

[IBS Investment Bank Provides \\$430MM in Financings For 2016 and scores \\$475MM for 2017 \(2016\)](#)

[IBS Investment Bank Chief Investment Officer Jason Jackson Joins the Forbes Finance Council \(2016\)](#)

[IBS Investment Bank Provides Over \\$210 Million in Financings During First Half of 2016 \(2016\)](#)

National Press Releases

<http://www.ibsinvestmentbank.com/press/national-press/>

Recent Transactions

<http://www.ibsinvestmentbank.com/press>

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 South Florida
BUSINESS
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JACKSON GLOBAL INITIATIVE

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[IBS, N.A. Sets Aside \\$85MM For Florida CRE Realtors and By-Owner Sellers \(2015\)](#)

[IBS Investment Bank Completes Landmark Healthcare Investment \(2015\)](#)

[IBS Investment Bank Commences \\$225MM Small Balance Investment Real Estate Fund \(2014\)](#)

[IBS Investment Bank Enters ABL Market Through \\$25MM Agreement with Capital Banking Solutions \(2013\)](#)

[IBS Investment Bank Commences \\$350MM Distressed Real Estate Fund \(2013\)](#)

[IBS Provides \\$20MM For IHOP Franchisees \(2012\)](#)

[IBS Named Exclusive Lender For IHOP's BRFA \(2011\)](#)

National Press Releases

<http://www.ibsinvestmentbank.com/press/national-press/>

Recent Transactions

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 South Florida
BUSINESS
JOURNAL

JACKSON GLOBAL INITIATIVE

Section: 3

Global Community Support Holdings

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YAHOO! NEWS

INTERNATIONAL BUSINESS TIMES

South Florida
BUSINESS
JOURNAL

JACKSON GLOBAL INITIATIVE

Global Community Support Holdings

Jackson Global Initiative (JGI) Established in 2011 by renowned entrepreneur and philanthropist, Dr. Jason Jackson, JGI assembled dynamic leaders to devise and implement solutions to complex challenges impacting North America. In addition to developing its proprietary companies to the market, JGI purposes to convene partnerships between progressive organizations who have aligned to positively impact the world in the areas of Business Infrastructure Investment, Family Advancement, Disaster Response & Relief, Emotional & Spiritual Development, Advanced Education and Leadership Engagement. The following organizations were established or aligned by Dr. Jackson as a measure to improve the quality of life amongst global communities.

- ***Tree of Life Food Bank (TOL)*** purposes to end hunger throughout Florida and the Caribbean by providing access to food, advocacy efforts to address disparity and impacting communities through innovative programming and education. TOL also serves as a distribution partner to other agencies during disaster relief and recovery efforts in the Southeastern U.S
- ***Broward Transformation Center (BTC)*** is devoted to intervening in the lives of people who are dealing with emotional and spiritual challenges. BTC recognizes the mind-body-spirit connection and uses this approach to addresses each challenge individuals may face. BTC is committed to counseling the hurt, broken hearted and the politically under-represented members of our community. BTC helps others find hope in times of crisis when it seems that all is lost.
- ***The United Nations Chaplains Association (UNCA)*** is a global organization of multifaceted leaders with a heart to serve the world's communities. In 2016, the UNCA has emerged as a leader in Disaster Relief management having coordinated with FEMA, The American Red Cross and over 200 agencies to streamline services and impact the lives of millions affected by disasters. Upon completion of UNCA's Board Certified Chaplaincy Certification program, members may elect to receive specified designations in either of three distinct areas: Crisis Counseling & Intervention, Societal Reinstatement and Development or Community and Economic Redevelopment.

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YAHOO! NEWS

INTERNATIONAL BUSINESS TIMES

South Florida
BUSINESS
JOURNAL

JACKSON GLOBAL INITIATIVE

Global Community Support Holdings

- **Our Children Our Future (OCOF)** is Florida based behavioral center committed to the healing of adolescents whose families struggle with addiction, emotional and psychological challenges and traumas. OCOF focuses on children of families who have been affected by parental substance abuse and mental illness.
- **Bridge of Hope Housing Centers, LLC (BOH)** a transitional housing provider to veterans, those suffering from addiction, rehabilitated criminal offenders and low-income earners in need of housing and emotional support. The company focuses on providing service throughout the South Florida Tri-County area.
- **Camden University & Graduate School of Theology (Camden)** offers coursework to prepare individuals for real world circumstances and crisis intervention. Camden courses prepare chaplains for service with standards of competence and excellence to serve disaster relief organizations such as The American Red Cross, FEMA, and VOAD.
- **The Lion's Den Missions Base** is a non-profit, community support focused organization powered by volunteers. TLD provides disaster relief, emotional care, spiritual enrichment and material resource distribution to the communities it serves. TLD has supported global communities through its strength, solutions, speediness, and sustainability.

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South Florida
BUSINESS
JOURNAL

JACKSON GLOBAL INITIATIVE

Section: 4

Corporate References

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YAHOO! NEWS

INTERNATIONAL BUSINESS TIMES

South Florida
BUSINESS
JOURNAL

JACKSON GLOBAL INITIATIVE

Corporate References



ADP TOTAL SOURCE (WHOLESALE)

FIRST DATA

GE CAPITAL

SABADELL UNITED BANK

F1 DEVELOPMENT

UBS INVESTMENT BANK

MET LIFE

FLORIDA COMMUNITY BANK

CREDIT SUISSE

PNC BANK

GREENBURG AND TRAURIG

PARAGON FINANCIAL

CAPITAL FUNDING SOLUTIONS

HSBC BANK

BANK NY MELON

TOTAL BANK

BLACKSTONE INVESTMENT GROUP

WELLS FARGO CORPORATE

FRANK CRUM

MORGAN STANLEY

MARCUS & MILLICHAP

GOLDMAN SACHS

FIDELITY INVESTMENTS

BENWORTH FINANCIAL

BLACKPORT INVESTMENT GROUP

KING TRADE CAPITAL

BB&T

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YAHOO! NEWS

INTERNATIONAL BUSINESS TIMES

South Florida
BUSINESS
JOURNAL

JACKSON GLOBAL INITIATIVE

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VISTA CAPITAL

CIT INVESTMENT BANK

NXT CAPITAL

CREDIT SUISSE

PRUDENTIAL

GEORGIA VASCULAR SPECIALISTS,
PC

AFFINEON LIGHTING

DAYSTAR CANADA

WASTE MANAGEMENT

SUNTRUST

JP MORGAN CHASE BANK

THE BUSINESS JOURNALS

ARBOR COMMERCIAL

HIG CAPITAL

IHOP CORPORATION

MEDI CAPITAL BANK (LONDON)

CENTERLINE

THE BLACKSTONE GROUP

CHOICE HOTELS

PRINCIPAL FINANCIAL GROUP

CITI BANK (CORPORATE & CAPITAL
MARKETS)

NORTHERN TRUST

MERRILL LYNCH

RBC CAPITAL MARKETS

BARCLAYS CAPITAL

PIGGLY WIGGLY STORES

BANK UNITED

BANK OF AMERICA

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