



MARCUSON-BECK & ASSOCIATES

## CPA & Accounting Practice for Sale

*MBA represents EA, CPA, tax/audit and outsourced bookkeeping practices for sale throughout the US including many sole practitioners, small partnerships, and larger firms. Below is a firm for sale in your region.*

### Practice Profile:

<u>Listing</u>	<u>General Location</u>	<u>Annual Gross</u>	<u>Net Profit</u>	<u>Asking Price</u>	<u>Status</u>
<a href="#">WY-02012017</a>	Fremont County, Wyoming	\$424,806	\$100,679	\$510k	<a href="#">Avail</a>

**Year Established:** 30+

**Services Provided:** 50% Tax, 50% Accounting, Bookkeeping, Payroll

**Current Clients:** 599

**Employees:** One minority Partner that has 100% of client relationships. This Partner is committed to the transition to ensure that the clients are serviced.

**Client Description:** Very little client attrition. We have 599 current client relationships. Average Revenue per client relationship is over \$709

**Software:** ProSystems F/X, Quickbooks

**Buyout Terms:** 50 % down pay out of collections for 24-36 months-negotiable

**Description:** Successor to a 30+ year old CPA firm, the current owners have been in place for eleven years. Tax, bookkeeping and prepared financial statements in a rural Wyoming setting. The current majority partner is also the majority partner in two other regional CPA firms and does not have the time to aid in developing this firm. The minority partner (not a CPA) will also sell her interest to the buyer, but would like to retire in five years. The minority partner has 100% of the client contact, she would be ideally suited to lead the office through a multi-year transition to the new owner.

Financing available to qualified applicants. Various programs available. Call for details.

**Contact for this listing:** Douglas Hardy (907)250-7724, [dhardy@marcuson-beck.com](mailto:dhardy@marcuson-beck.com)

*To obtain additional information on this practice please register with an MBA Agent. You can also be placed on a free listing notification list. Not all information is included above due to confidentiality concerns. The information is provided by sellers and has not been audited or verified by MBA or any of its independent agents. Buyers are responsible for their own due diligence before buying any practice. Buying and operating a tax or accounting practice involves a certain amount of risk and requires business experience and professional skills.*