



MARCUSON-BECK & ASSOCIATES

Accounting Practice for Sale

MBA represents EA, CPA, tax/audit and outsourced bookkeeping practices for sale throughout the US including many sole practitioners, small partnerships, and larger firms. Below are firms that are for sale in your region.

Practice Profile:

<u>Listing</u>	<u>General Location</u>	<u>Annual Gross</u>	<u>Net Profit</u>	<u>Asking Price</u>	<u>Status</u>
TX-05102016	Austin, TX	\$265,056	\$81,899	\$291,561	SOLD

Year Established: 1995

Services Provided: 65% Tax, 35% Accounting, Bookkeeping, Payroll

Monthly Clients: 29 **Ave Monthly Income including tax:** \$22,088

Employees: FT 1 bookkeeper been with the firm 9 + years, PT Admin

Client Description: Mostly small businesses made up of gas stations, fast food restaurants, private schools, IT Contractors

Buyout Terms: Transitional Growth Flex Term, 2-3 years with 25% down, Owner Prepared to Guarantee first year revenue equal to purchase price.

Description: This CPA accounting and tax practice, located in the beautiful city of Austin, TX. The practice has experienced growth each of the past three years. The owner of this practice is prepared to stay on to build and expand the practice for as long as three years and as short as two years. Existing revenues are distributed between accounting and write-up (35%), individual and business tax preparation (65%).

Growth potential, according to this practitioner, is excellent. Call for details!

Financing available to qualified applicants. Various programs available. Call for details.

Contact for this listing: Stewart Allen, BT Agent (907)264-6686, sallen@marcuson-beck.com

To obtain additional information on this practice please register with an MBA Business Transfer Agent. You can also be placed on a free listing notification list. Not all information is included above due to confidentiality concerns. The information is provided by sellers and has not been audited or verified by MBA or any of its independent agents. Buyers are responsible for their own due diligence before buying any practice. Buying and operating a tax or accounting practice involves a certain amount of risk and requires business experience and professional skills.



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TX-05132016	Houston, TX	\$765,677	\$354,567	\$842,244	SOLD

Year Established: 1979

Services Provided: 40% Tax, 55% Accounting, Bookkeeping, Payroll, 5% consulting

Monthly Clients: 87 **Ave Monthly Income including tax:** \$63,806

Employees: FT CPA Associate (Tax), FT 2 bookkeeper been with the firm 9 + years

Client Description: Mostly small businesses made up of construction/general contractors (Oil & Gas), Preschools, Day Care, Out Patient Clinics

Buyout Terms: Transitional Growth Flex Term, 3-5 years with 20% down, Owner Prepared to Guarantee first year revenue equal to purchase price.

Description: This CPA accounting, consulting and tax practice, located in the beautiful city of Houston Texas. The practice has experienced growth each of the past three years. The owner of this practice is prepared to stay on to build and expand the practice for as long as five years and as short as two years. Existing revenues are distributed between accounting and write-up (55%), individual and business tax preparation (40%) and consulting services (5%).

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